City of Newton, Massachusetts
Purchasing Department
Comparison of Bids

INVITATION FOR BID #12-64
Mailing Services for Water / Sewer Bills

Bid Opening Time: 10:30 A.M, April 20, 2012
Public Works / Karen Griffey

BIDDERS	QTY	Cash Cycle Solutions		Pinnacle Data Systems		Fast Mailing		*Fast Mailing*	
		Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	*UNIT COST*	*TOTAL*
1. #10 White Window Envelopes -Outbound (Supply & Printing of)	102,000	Included		$0.02	$2,040.00	$0.02	$2,040.00	*$0.02*	*$2,040.00*
2. #9 White Envelopes - Inbound (Supply & Printing of)	102,000	Included		$0.015	$1,530.00	$0.02	$2,040.00	*$0.02*	*$2,040.00*
3. Data Processing	72	Included		NC		$20.00	$1,440.00	*NO CHARGE*	
4. Printing of WATER / SEWER Bills	102,000	$0.08	$8,160.00	$0.045	$4,590.00	$0.05	$5,100.00	*$0.05*	*$5,100.00*
5. Additional color block within Water/Sewer bill highlighting as needed critical information	51,000			$0.010	$510.00	$0.01	$510.00		
6. Folding of WATER / SEWER Bills	102,000	Included		$0.005	$510.00	$0.01	$1,020.00	*$0.01*	*$1,020.00*
7. Stuffing of #9 Envelope into bills	102,000	Included		$0.005	$510.00	$0.01	$1,020.00	*$0.01*	*$1,020.00*
8. Folding of Informational Flyers	102,000	Included		$0.005	$510.00	$0.01	$1,020.00	*$0.01*	*$1,020.00*
9. Stuffing of Informational Flyers	102,000	$0.005	$510.00	$0.005	$510.00	$0.01	$1,020.00	*NO CHARGE*	
10. Postal Preparation	102,000	$0.005	$510.00	$0.005	$510.00	n/a		*NO CHARGE*	
11. Delivery to Post Office	72	Included		NC		$10.00	$720.00	*NO CHARGE*	
Total Contract Price		**$9,180.00**		**$11,220.00**		**$15,930.00**		***$16,251.60***	

Incumbent July 1, 2009 - June 30, 2012

Items and Description may vary from previous bid

Award Recommended To:

Date

Chief Procurement Officer Date

Department Head Date

Mayor or his designee Date

Notes Regarding Specific Bids
Total Corrected by Excel